



European Committee of Manufacturers of Electrical  
Machines and Power Electronics

# **02<sup>nd</sup> CEMEP CONFERENCE**

**/ 7<sup>th</sup> and 8<sup>th</sup> July 2022 in Milan, Italy**

**CEMEP sustainable products, systems & services**



# Agoria, improving quality of life

by bringing companies technology & people together

Embracing technology  
Embracing ambition

**.AGORIA**



The bridge between the business of our members  
and technological progress

Our mission: **to inform, inspire** and **connect** people and companies

- **Connecting and creating partnerships** for the benefit of every sector individually and of society as a whole.
- **Providing expertise** tailored to the needs and specific requirements of each member company.
- Representing the **social and economic interests** to build an innovative and future-oriented Belgium together.

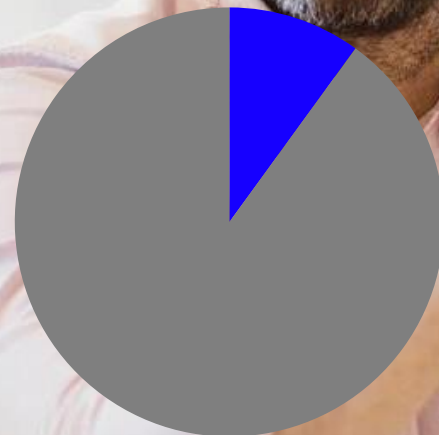
# THE TECHNOLOGY INDUSTRY IN BELGIUM

## Engine of our economy

...

**2019**  
**€ 132,5**  
billion  
(turnover)

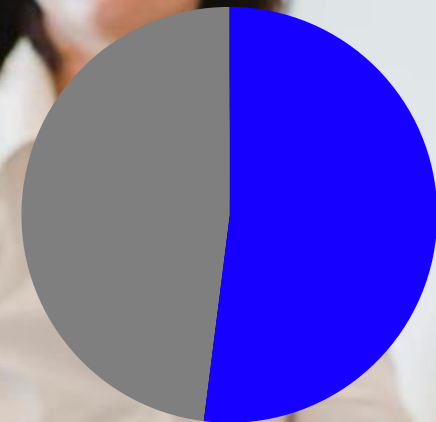
**2020**  
**€ 128**  
billion  
(turnover  
*estimated*)



**9%**  
of the added value of the  
Belgian economy



**28%**  
of Belgian companies'  
investments in R&D



**52%**  
of turnover comes  
from exports



# > 2.000

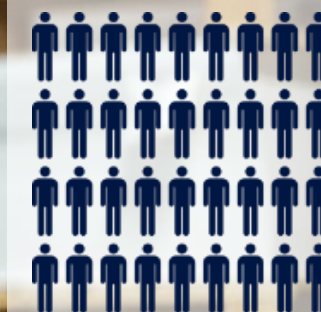
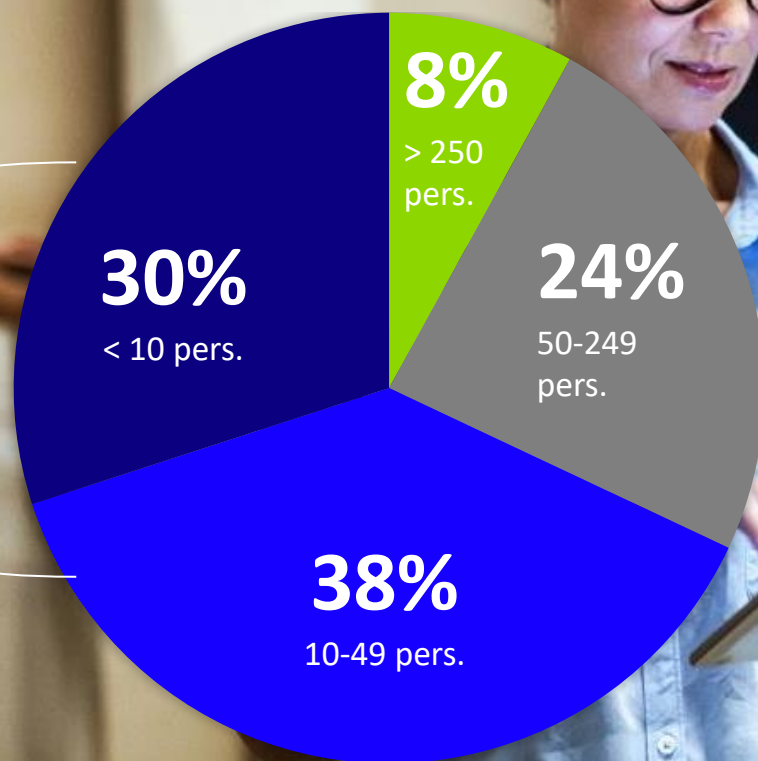
member companies active in  
the digital and  
manufacturing  
industry



# ... represented by Agoria

**68%**  
Sme's < 50

Size of the member  
Companies of Agoria



**310.000**  
people  
Work in the  
technology  
industry



**310.000**  
Direct  
jobs



# Divided into 59 business groups

## BUILDING TECHNOLOGIES

Office & warehouse equipment  
Windows, doors and facades  
Lifts  
Lighting  
Home Automation  
Individual Heating (CIV)  
Heating, ventilation & cooling  
Smart Building

## ENERGY TECHNOLOGY

Multi-Energy

## MANUFACTURING & PROCESS TECHNOLOGY

Gears and Transmissions  
Compressors  
Textile Machinery  
Machine Construction & Components  
Pumps & Valves  
Industrial Ovens  
Industrial Cooling  
Food Equipment  
Machines for the food industry, packaging and pharmaceutical industries  
Industrial Automatisatation  
Metal-Alliance.be

## SAFETY, SECURITY & DEFENCE

Defence technology  
Defence Equipment & Services  
Agoria Fire Technologies  
Agoria Security Technology & Solutions

## CO-CREATION, CONTACTING & MATERIALS

Material Solutions  
Non ferrous metals  
Foundries  
Metal Oroduts  
Plastics Processing  
Composites  
Subcontracting  
Additive Manufacturing  
Contracting & maintenance  
Technical Project Management and Assistance  
Innovation, Design & Engineering Services  
Assembly and Cranes

## TRANSPORT & MOBILITY TECHNOLOGIES & SOLUTIONS

Commercial Vehicles & automotive suppliers  
Smart Railway Solutions  
Shipping Technologies  
Smart & Sustainable Mobility  
Bicycles and accessories  
Agricultural & horticultural machinery and breeding equipment  
Civil engineering machinery

## AEROSPACE TECHNOLOGIES & SOLUTIONS

Aerospace  
Agoria FLAG (Flemish Aerospace Group)  
Aeronautic platform technologies  
Space assemblies and technologies

# MANUFACTURING DIGITAL

## DIGITAL INDUSTRIES

Data centers  
Digital Public Sector  
Analytics & Information Management  
Cloud & Datacenters  
Geo Business & Drones  
Mobile business  
Information Security  
Smart Cities  
Digital Value and Agility  
Digital Skills & HR  
Reprobel/Auvibel, POS-systems


## TELECOM INDUSTRIES

Investissements et infrastructures  
Telecom et consommateur  
Économie et société digitales



# Digital4Climate

How digital technologies can contribute to reduce carbon emissions in Belgium

 **02<sup>nd</sup>** CEMEP CONFERENCE  
/ 7<sup>th</sup> and 8<sup>th</sup> July 2022 in Milan, Italy

Conducted by

Embracing technology  
Embracing ambition

 **accenture**

 **.AGORIA**



## Why this Digital4Climate study ?

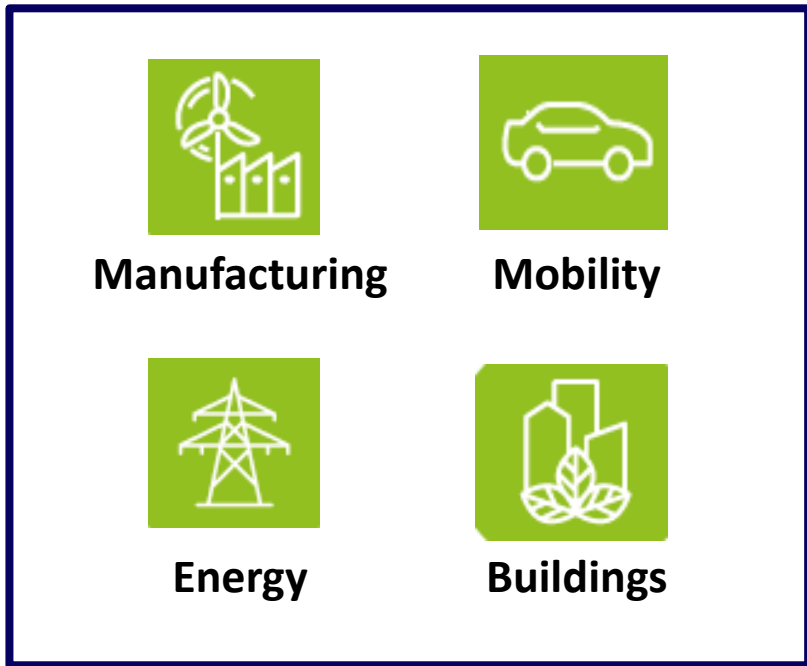


# Methodology

The study is conducted by Accenture. The methodology is based on the global GeSI study "SMARTer2030", which Accenture conducted in 2015 in preparation of the 21st UN Climate Conference in Paris.

## FOUR SECTORS

15 applications of digital technologies selected across the four most carbon-intensive sectors (83%)



## TWO SCENARIOS



**Digital adoption:** The pace of digital technology adoption in Belgium is progressing as expected, which entails a sharp increase in adoption

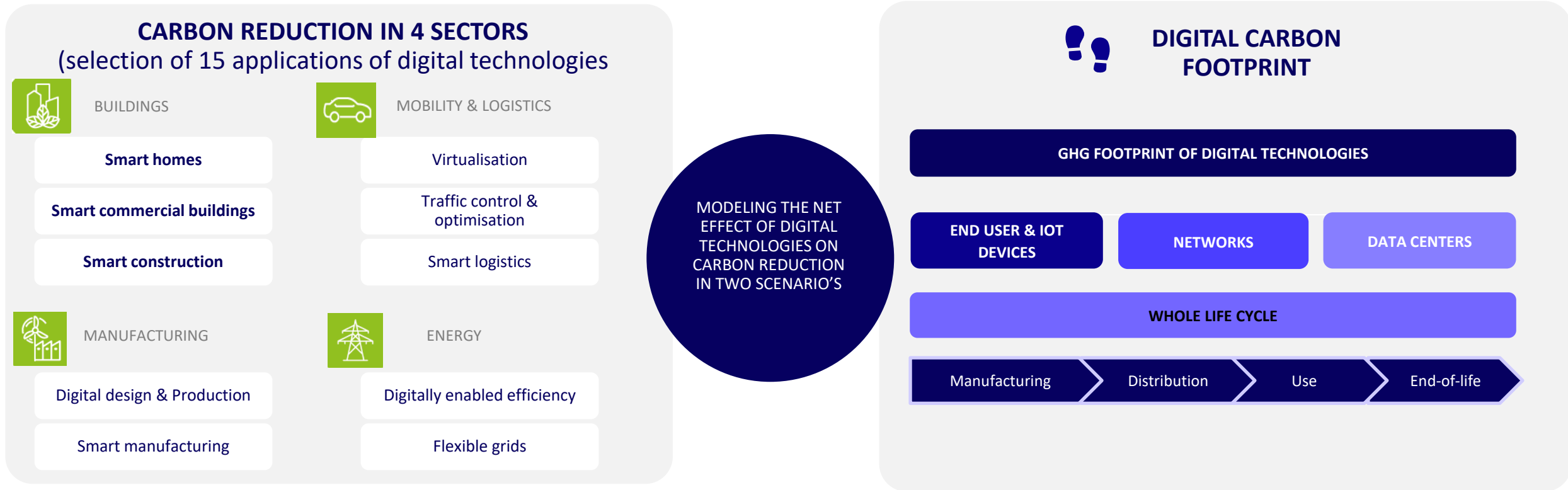


**Accelerated digital adoption:** The pace of adoption, dissemination and use of digital technologies in Belgium is picking up significantly with appropriate policy incentives

## CALCULATION METHODOLOGY (Ex: telework)

BASELINE (CO2 EMISSIONS)	X	ADOPTION RATE INCREASE	X	IMPACT POTENTIAL
Total Passenger Commute CO2e 16.49 Mt CO2e in 2030		Share of teleworkers – pre-covid 42% -12%		reduced fuel consumption 16%
=> Total CO2e reduction potential in 2030 = 0,78 less MT CO2e				

## Methodology



SUPPLEMENTED WITH RECOMMENDATIONS BASED ON 20 CORPORATE INTERVIEWS





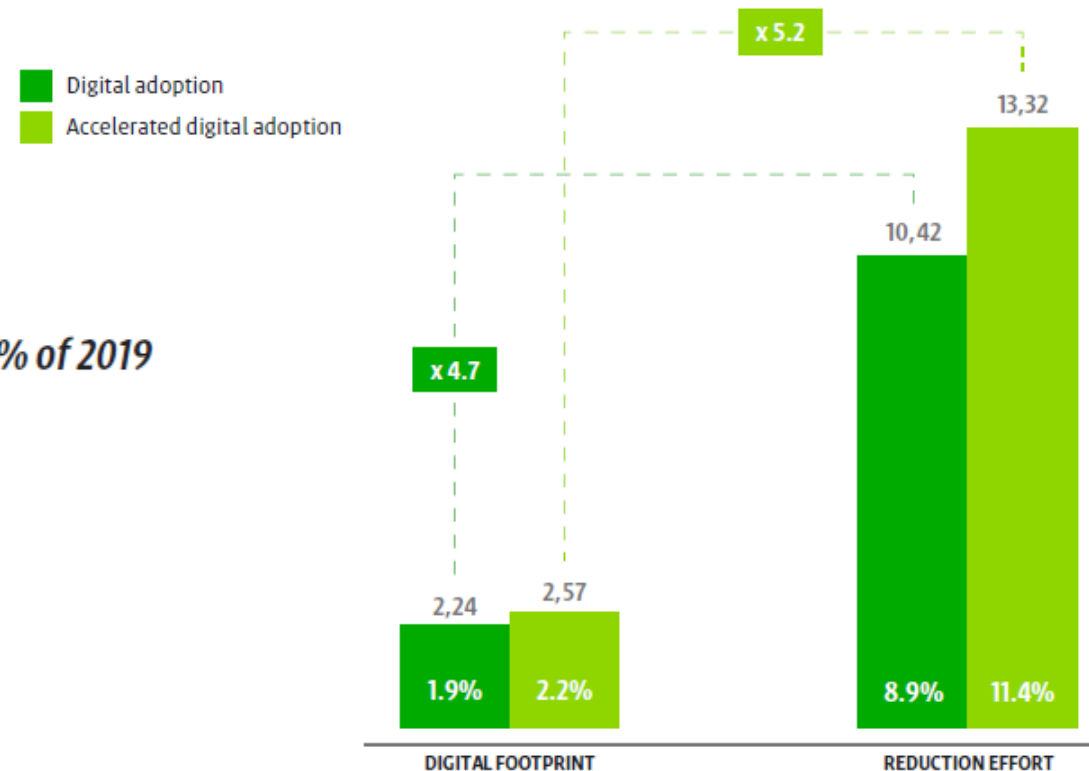
Sector	Use Case	Lever (15)	Baseline (MT CO2e, 2030)	Adoption Rate			Impact Potential (emission reduction)	Carbon Reduction Potential (MTCO2e, by 2030)	
				2020	2030 dig adopt	2030 accel dig adopt		Digital adopt.	Accelerated dig adoption
BUILDING	Smart homes	BMS residential	17,27	17%	61%	86%	11%	0,81	1,27
		Behavioral impact of smart meters	17,27	3%	78%	100%	3%	0,39	0,50
	Smart commercial buildings	BMS commercial	7,67	20%	54%	60%	28%	0,73	0,84
	Construction	BIM	35,11	40%	81%	89%	7%	0,98	1,18
MOBILITY	Virtualization	E-Work	16,49	12%	42%	49%	16%	0,77	0,96
	Traffic control & optimization	Smart traffic lights & signs	6,32	35%	100%	112%	16%	0,63	0,75
	Smart logistics	Route and freight optimization	9,97	9%	25%	37%	37%	0,58	1,03
		Rail freight modal substitution and digitalization	9,97	0%	74%	90%	8%	0,55	0,68
		Inland navigation modal substitution and automation	9,97	0%	57%	74%	6%	0,36	0,46
ENERGY	Digitally enabled efficiency	Efficiency of renewable energy production	9,94	0%	61%	74%	7%	0,44	0,53
	Flexible grid	Storage & flexible consumption	9,94	27%	70%	79%	18%	0,76	0,92
MANUFACTURING	Digital design and production	Process simulation (process industry)	28,3	6%	51%	62%	9%	1,15	1,44
		Virtual prototyping and twinning (product industry)	6,03	2%	56%	67%	9%	0,28	0,34
	Smart manufacturing	Manufacturing automation	13,81	53%	95%	100%	25%	1,46	121,64
		Predictive maintenance	13,81	15%	60%	80%	9%	0,55	0,80

## Key results

5 – 10

### CARBON REDUCTION

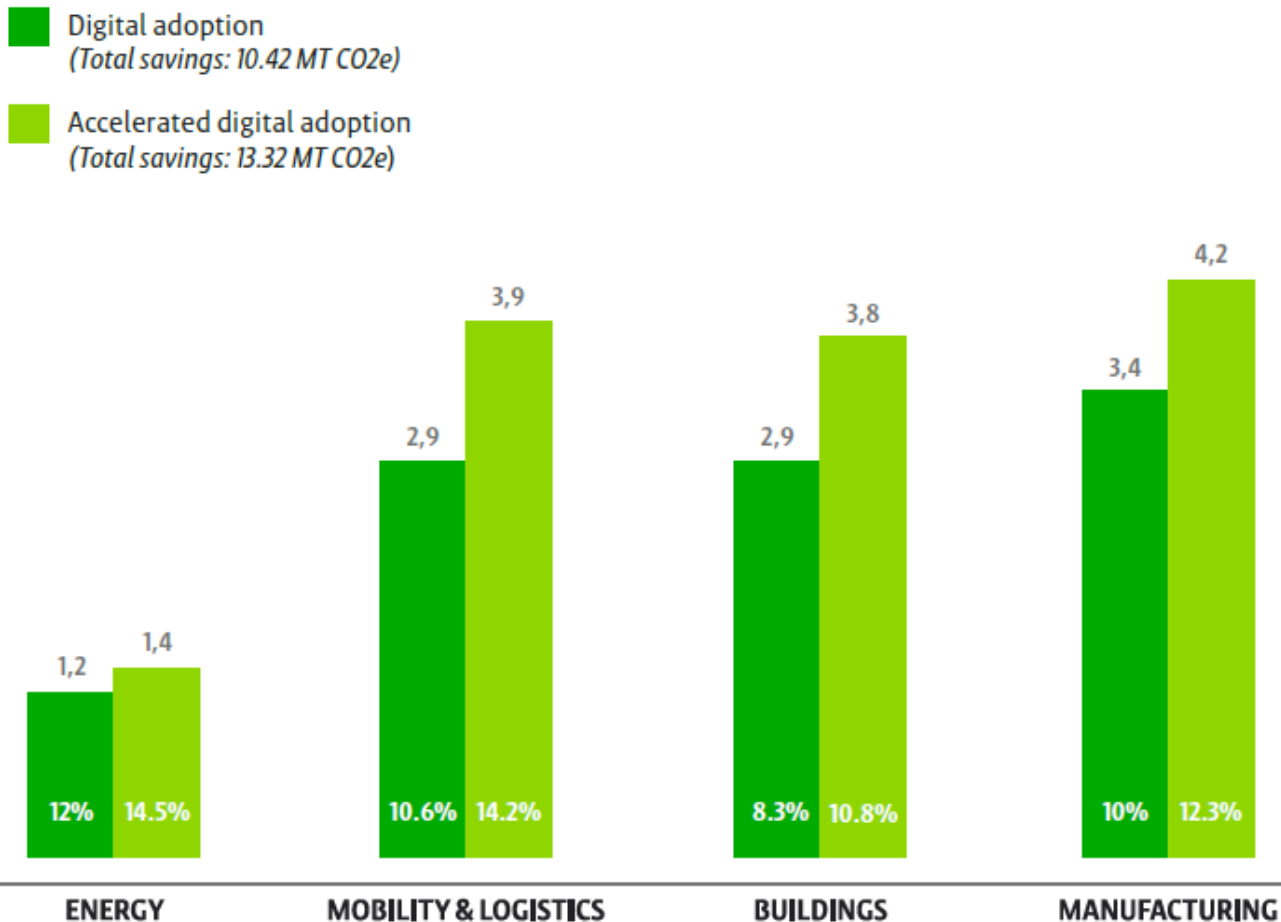
(MT carbon savings in 2030, % of 2019 sector emissions\*)



The carbon savings potential enabled by digital is about **5x** larger than the digital footprint (by 2030).

The carbon savings amount for **10 %** of the total CO<sub>2</sub>e emissions (or about 30% of 2030 Belgian climate objectives)

## Carbon reduction potential per sector



(MT carbon savings in 2030)



Digital technologies that unlock process efficiency



The key technologies considered are Building Management System and Building Information Modeling.



The key drivers are reducing the need for transport and optimizing the existing modalities.



Digital technologies catalyzing the shift to renewables in the energy sector



# **Manufacturing: a critical sector for success**

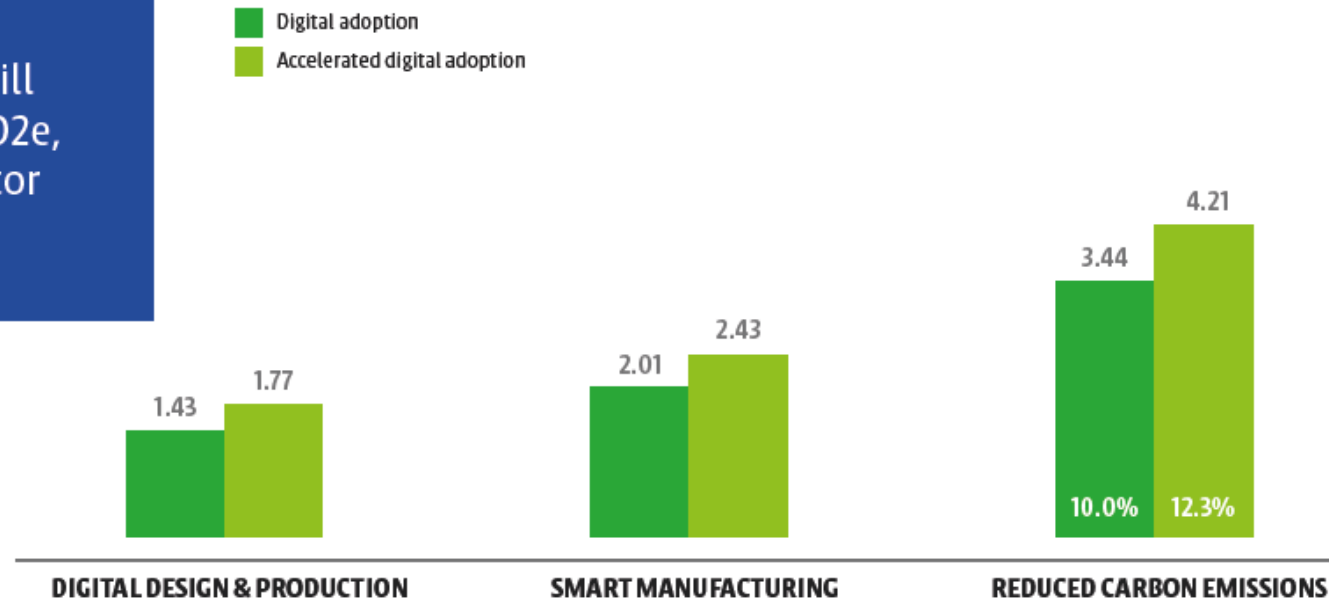
**Highest CO2e reduction potential. 29% of Belgian CO2 emissions (33.5MT)**

**Highest socio-economic impact: 545.000 jobs & 12.5% Belgian GDP**

# Manufacturing

Digital technologies that unlock process efficiency will help saving 3.4 to 4.2 MT CO<sub>2</sub>e, or 10-12.3% of the total sector emissions.

## CARBON REDUCTION - MANUFACTURING (MT carbon savings in 2030)



Belgian 2030 baseline carbon emissions for the manufacturing sector are forecasted to amount to 34.32 MT CO<sub>2</sub>e

# Digital is optimizing end-to-end manufacturing

**INCREASE EFFICIENCY THROUGH  
SIMULATIONS/VIRTUAL PROTOTYPE**



**Digital Design & Production**

L1.1: Process Simulation (process industry)

L1.2: Virtual prototyping and twinning  
(product industry)

**REDUCE ENERGY CONSUMPTION  
THROUGH DIGITAL TECH AND IOT**



**Smart Manufacturing**

L2.1: Manufacturing Automation

L2.2: Predictive Maintenance

**Agoria programs  
Factory of the Future & DigiCoach programs**



# Vintecc (CNHi) – Virtual prototyping and twinning

VINTECC 2021



## Field of expertise

- Virtual commissioning
- Matlab / Simulink
- Sensor technology
- Pointcloud processing
- Software middle layers
- Dual



The future of machines is

Smart

Virtual

Connected

Artificial

## Takeda – Process simulation





## Alvance – Predictive maintenance



[Link video](#)



## **Buildings & construction: Highest climate impact**

**Highest climate impact: 33% of Belgian CO2 emissions (38.5MT)**

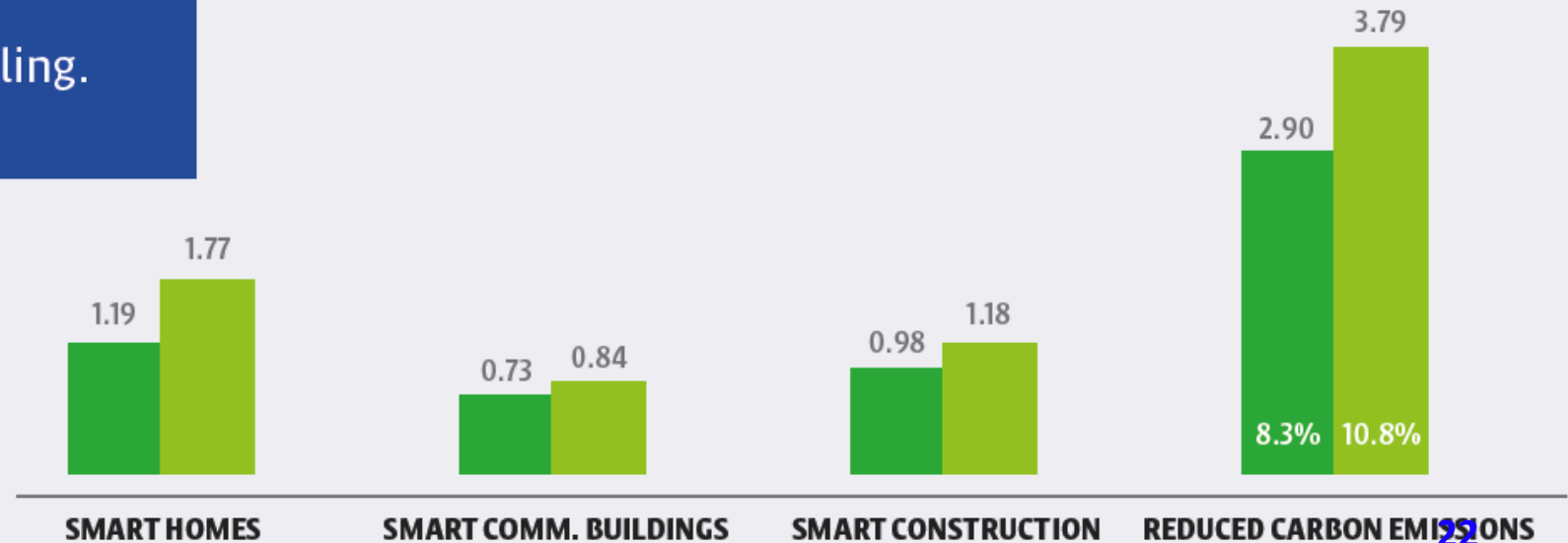
**High socio-economic impact: 260.000 jobs & 5% Belgian GDP**

# Buildings & construction

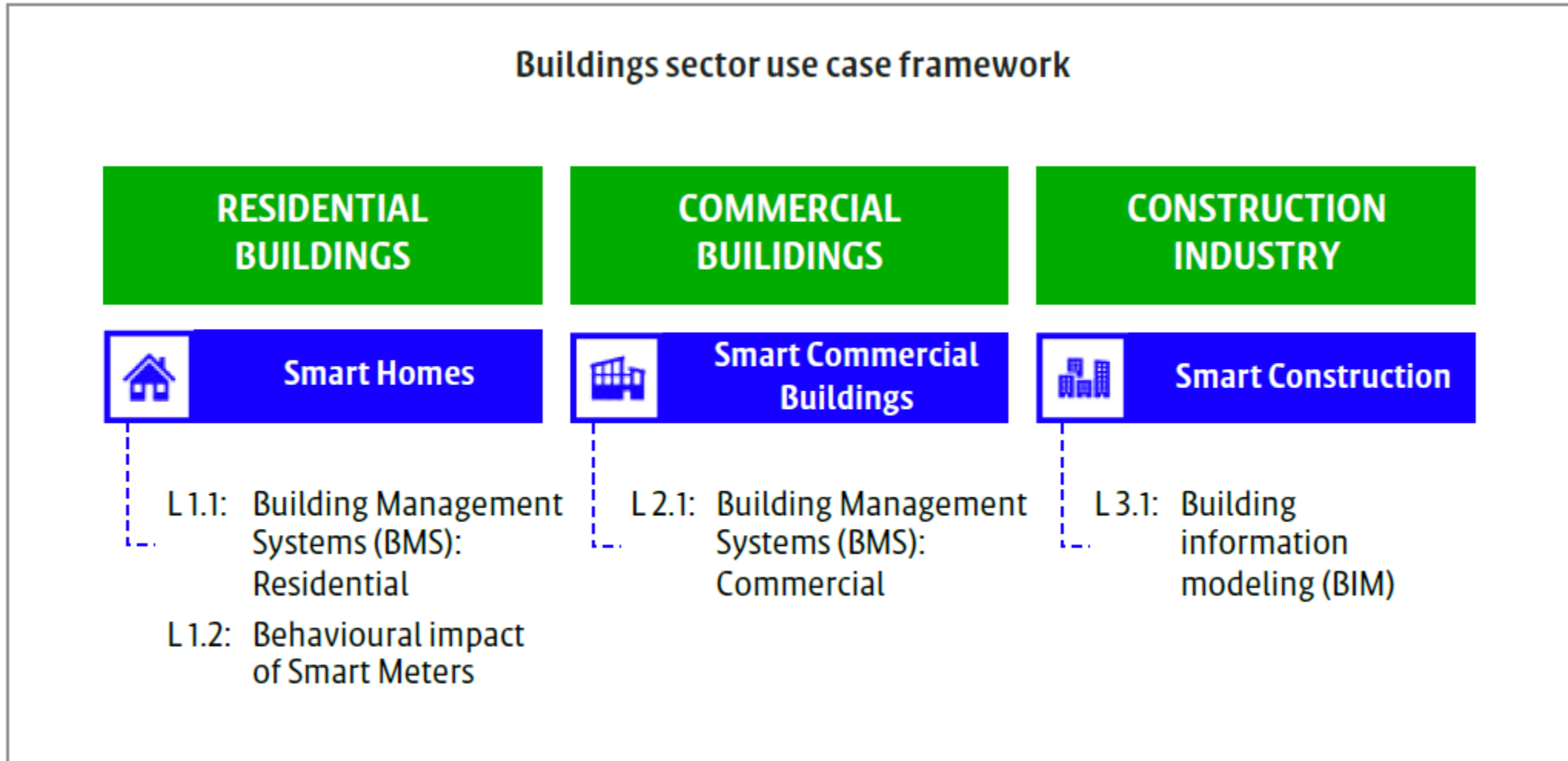
The key digital technologies can save 2.9 to 3.8 MT CO<sub>2</sub>e, or 8.3 to 10.8% of the total sector emissions. The key technologies considered are Building Management System and Building Information Modeling.

## CARBON REDUCTION - BUILDINGS (MT carbon savings in 2030)

■ Digital adoption  
■ Accelerated digital adoption



# Use case framework for Buildings & construction



# Vinci Energies – BMS commercial



[Link video](#)

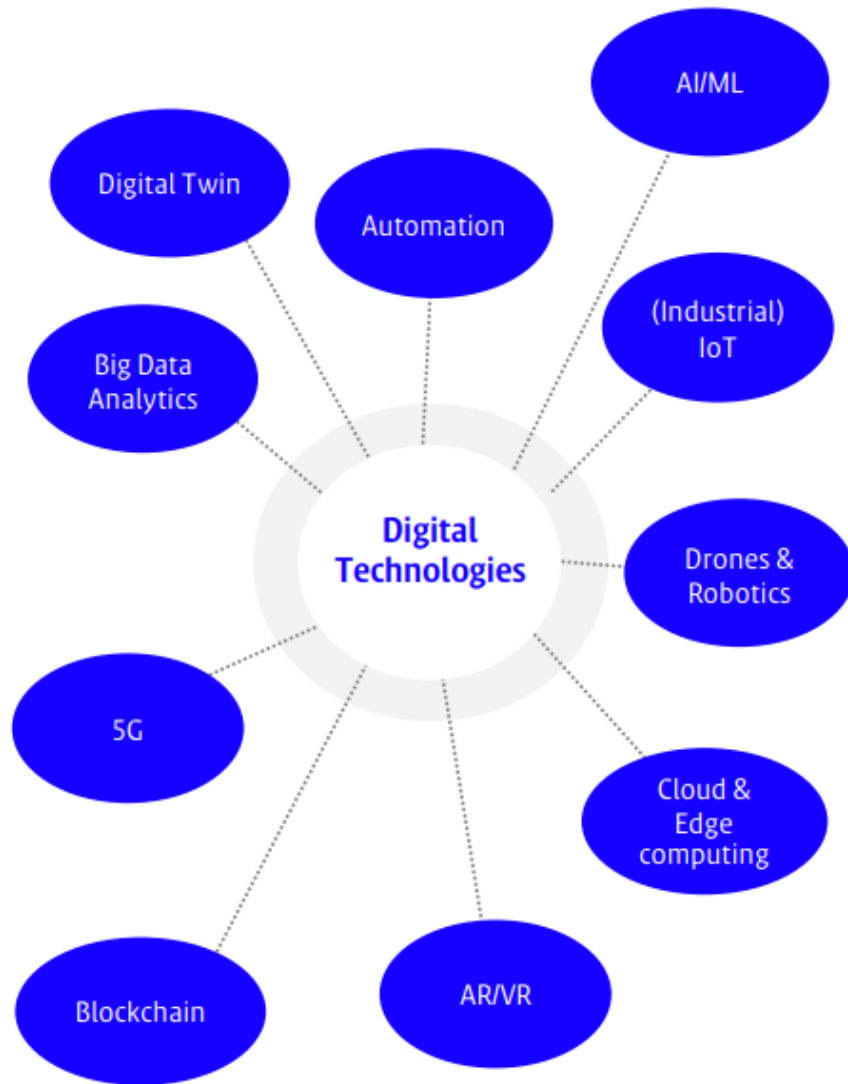


# Befimmo - BIM

**Befimmo**

**ZIN-project**





# Exploiting the full potential of Digital

## STUDY

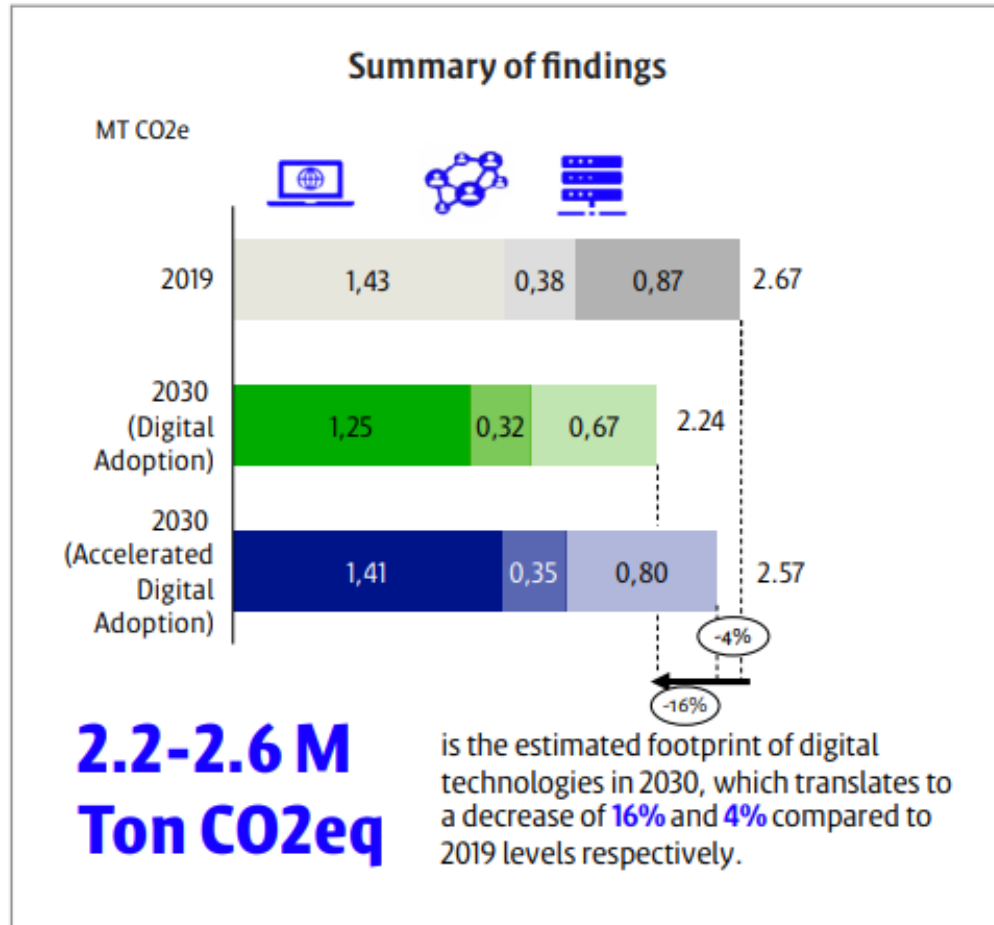
**Focus on optimization through proven technology**

## NEW BUSINESS MODELS

- **SHARING** economy
- **CIRCULAR** ecosystems
- As a **SERVICE** business models

## Digital Footprint

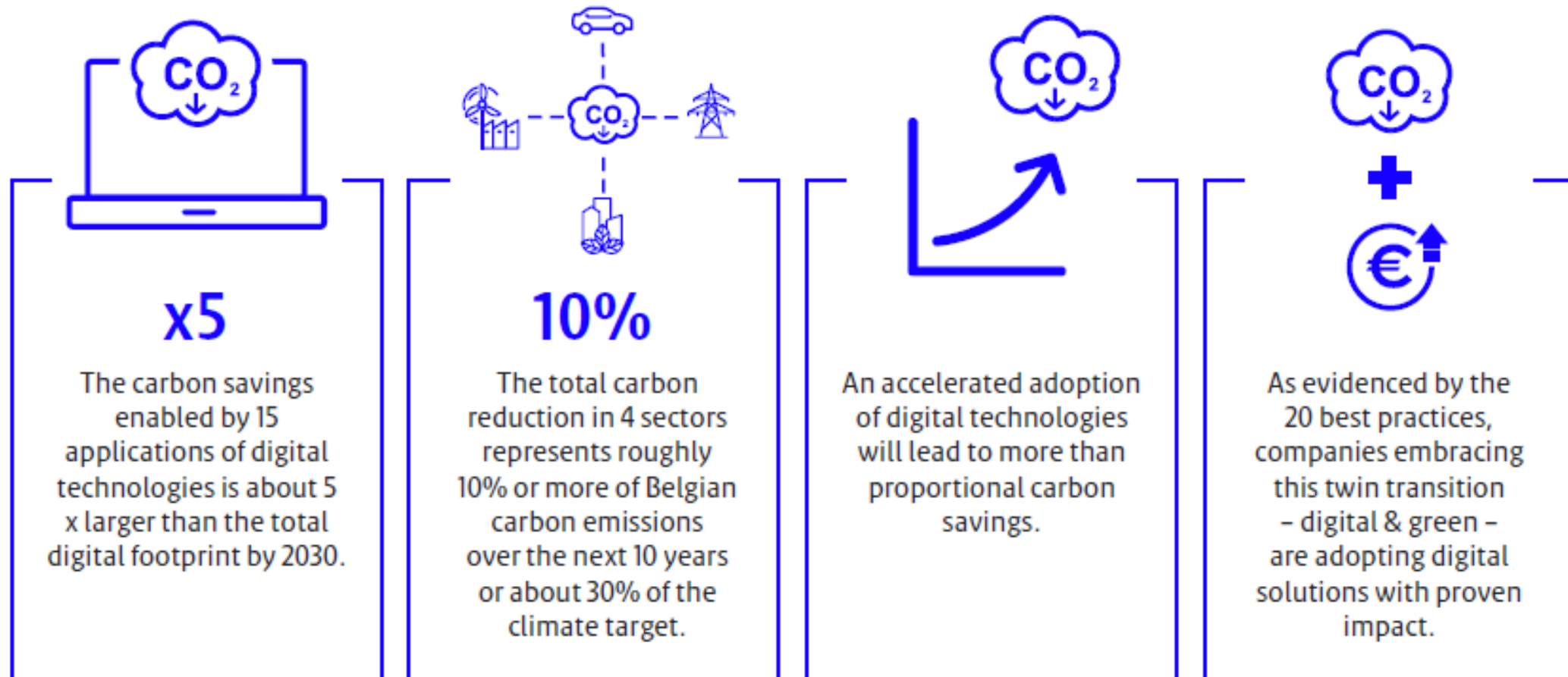
(macro-economic calculation)



## Green ICT

- Devices: 30% device lifespan ↗ brings 18% CO2e ↘
- Networks: 5G is 10x more energy efficient than 4G
- Cloud adoption by enterprise: 65% energy ↘ 84% CO2e ↘

# Conclusions



# Policy Recommendations

## **A Digital 4 Climate Innovation Program**

*Stimulate technology adoption & new business models*

## **An investment friendly regulation environment**

*Ex: dynamic pricing energy system; data spaces for energy & mobility*

## **Governments leading by example**

*Ex: Intelligent transport systems for mobility, Building Management System for public offices*

## **Boost digital skills for the green transition**

*Ex: Twin transition part of training for unemployed, higher education or lifelong learning upskilling*



**Read the full study here: [www.agoria.be/digital4climate](http://www.agoria.be/digital4climate)**

**Thanks for the attention!**

**Alain Wayenberg**

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